



Ultimate Sourcing **Cost Calculator** Checklist

Attn: Recruitment Agency Leaders & Owners

**“Finally! You can SLASH your
candidate sourcing costs by 75%”**

(ALL WITHOUT having to worry about hiring, managing, or training,
your own sourcing specialists)

Do you want to

- Fill more jobs ...faster?
- Make more money?
- Grow your agency?

Dear Recruitment Agency Owner,

If you want to **fill jobs faster than your competitors**, find talent by casting a wider net **at a lower cost**, or even if you just want to reduce the pain of sourcing, then this is the most important letter you'll read all year!

Here's why...

This is the MOST important letter you'll read on candidate sourcing because it will help you save money and make money. In today's talent short market, where you need to search deeper and wider to find talent, traditional methods just don't cut it. Traditional methods are slow and costly. To stay in business and make profits, an outsourced model is the future of your business model. The good news is you don't need to be the size of a Tier One Recruitment agency to benefit from an outsourced sourcing strategy – now you can do it too!

“The ATS Team hit the ground immediately, and picked up the brief quickly – they were more knowledgeable than expected – just hand them the brief, and they did the research and come back to us with results – a clear brief to understand and interpret was all they needed and they delivered! I highly recommend Ace Talent Search to any staffing agency looking to scale up with very little effort and have access to well-trained professional sourcing solutions, you can trust. ATS works like an extension of our team. ATS sourcers fit in to our team seamlessly and work alongside us, great value for the investment we made.”

Operations Manager (Recruitment Agency, Australia)

Here’s how and why we can make you this promise...

Our founder Amrutha Murali has over two decades of experience owning and operating a recruitment agency in Australia and services clients globally. This hands-on experience means that she understands the challenges a boutique staffing agency faces.

As a recruitment agency business owner, just like you, Amrutha was frustrated by how inefficient and costly job boards are and that’s why she started Ace Talent Search.

Let’s face it finding talent is HARD, TIME CONSUMING work, and traditional recruiters need the support of an efficient candidate sourcing agency to deliver results faster.

If you’re not sourcing quality candidates fast, you are not maximizing your ability to make money, to grow your profits.

Simply put, every minute you wait, is another candidate your competition has placed.

33% of Recruiters are spending over 20 hours every week sourcing candidates for a single role!

Research conducted by Entelo found that recruiters spend 13 hours every week sourcing for a single role, most spend more and 33% spend over 20 hours for a single role.

In fact, here's just the tip of the iceberg of what you get when you work with us...

- You'll leverage our always-on-candidate sourcing system.
- You'll source quality candidates at a cost lower than an in-house team.
- You'll be able to manage more recruitment jobs at once, making you more money.
- You'll have more time to focus on growing your business instead of working on sourcing.

Two-Thirds of customers say SPEED is as important as the price!

In Jay Baer's Time To Win research, he identifies that two-thirds of customers say speed is as important as the price. Which means you need to source candidates faster than ever before.

By using Ace Talent Search candidate sourcing services, you will:

- Reduce your stress and the stress of your team.
- Increase job placements with less churn (no one likes having to find a replacement candidate).
- Have happier clients who want to keep on doing business with you and refer you to their colleagues.
- Make more money through a combination of saving on the cost of sourcing and placing more candidates.

So here's the bottom line with **Ace Talent Search Candidate Sourcing and Outsourced Admin Solutions**

By subscribing to **Ace Talent Search Candidate Sourcing and Outsourced Admin Solutions** you will unlock the key to quality candidate sourcing and be able to beat your competition at placing quality candidates, faster and cheaper.

We have a membership plan to suit your needs so be sure to sign up today with memberships starting from **£950** per month (a minimum 3 months.)

And you've got nothing to lose because of iron-clad performance guarantee.

Join any of our Candidate Sourcing & Outsourced Admin Solutions Memberships & put us to the test with our iron-clad, performance guarantee

If after 3 months our Candidate Sourcing & Outsourced Admin Solutions Membership doesn't help you fill jobs faster, if it doesn't help you source candidates at a lower cost, or if it fails to give you back time to focus on growing your business then we will give you an additional membership month for free.

As you can see all the risk is squarely on my shoulders, so....

Here's how to order right now

So go ahead and go to acetalentsearch.com/join and choose the membership level that is right for you.

I look forward to helping your agency grow.

Amrutha Murali

P.S. – Be sure to complete the **Ultimate Sourcing Cost Calculator**, you'll be surprised at just how much sourcing is costing you. The good news is that our memberships have saved clients up to 75% of their sourcing costs, reduced their time to place candidates and increased their profits.

Don't delay start growing your profits, your recruitment agency and go to acetalentsearch.com/join to join our program.

True cost of a Candidate Sourcer / Internal recruiter (for RPO)

Salary

1. What is the annual base salary of your current recruiter/candidate sourcer?

2. What is the estimated overtime cost?

3. Your Payroll tax.

4. Long service leave loading.

5. Annual leave loading.

Benefits

6. Pension costs?

7. Medical insurance?

8. EAP service cost.

9. Wellness activities cost.

Overheads

10. Tools of trade (Laptop, phone, dual screens, mouse, headset etc)

11. WFH office allowance.

12. Phone.

13. Training.

14. Sourcing tools subscriptions eg: Li recruiter.

15. Amenities.

16. Staff engagement activities.

17. Hiring costs.

18. Performance based incentives.

Total Annual Cost (\$)

Potential unproductive time in a year

1.	How many days of annul leave is your sourcer entitled to?	<input type="text"/>
2.	Maternity/ Paternity leave.	<input type="text"/>
3.	Sick leave. (Including chronic illness leave).	<input type="text"/>
4.	Public holidays.	<input type="text"/>
5.	Wellness days off.	<input type="text"/>
6.	Training days.	<input type="text"/>
7.	Staff engagement days.	<input type="text"/>
Total days you are at risk of unproductive		<input type="text"/>

So now is the time to choose the right membership level to help your agency source quality candidates faster and cheaper.

Visit acetalentsearch.com/join right now.



START A CONVERSATION
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